



Private Banker(s)

Geneva, Switzerland

Banque Pâris Bertrand (PB) is a Geneva and Luxembourg based, fast growing Swiss private bank specialized in Ultra High Net Worth clients, family offices and institutional investors.

We are currently looking for talented and entrepreneurial **Private Banker(s)**, who will be in charge of acquiring and building a client base within different markets.

Purpose of the role

- Acquiring, building and developing a High Net Worth client base and network of clients.
- Responsible for generating new assets and revenues.
- Committing to client service excellence at all times.
- Helping manage clients' finances and increase their portfolios.
- Helping clients with account issues and handle all aspects adhered-to.
- Closely following financial markets and using knowledge of the various investment vehicles to provide advice to clients.
- Planning of sales, marketing and communication strategy in collaboration with the General Management.

Candidate Profile

- Confirmed experience and proven track record as a Private Banker/Relationship Manager.
- Sales, negotiation and networking skills.
- Strong understanding of the risk culture and changing regulatory environment. In-depth understanding of financial markets and financial services industry.
- Excellent customer service and communication skills.
- Resilience and ability to work under pressure.
- French and English a must. Any other languages are a plus.
- Ready to travel at a certain extent.

Why join PB?

- We are a dynamic and entrepreneurial new paradigm Private Bank of human dimension, allying traditional values to modernism, experiencing successful growth.
- We are totally independent, we have a clear vision, we are non-conflicted and we benefit from excellent financial solidity.
- We have strong values.
- We offer attractive compensation.
- We are team spirited and our people are our biggest success!

Please send your application to karen.kupfer@parisbertrand.com

All applications will be dealt with in a strictly confidential basis.

